

C&I; Solar Installers: Unlock more value from every solar project. - Northmore Gordon

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Environmental Manager Leverage our teams wide experience Certificates Close Certificates Open Certificates Certificates Our Environmental Attribute Certificate services help businesses accelerate technology adoption, improve project ROI, and manage claims of renewable energy, energy efficiency and carbon offset 1 carbon offset = 1 tonne of CO₂-e avoided or removed from the atmosphere. Avoided emissions covers activities that alter behaviour that would have otherwise caused emissions such as energy efficiency improvements or avoided deforestation. Removal covers activities that permanently remove CO₂ from the atmosphere such as new forestry plantations, soil carbon improvement or carbon capture and storage. certificates Live Certificate Prices The value of certificates change day-to-day, check todays prices Solar VEECs (VEU PBA) VEU PBA for Large-scale Solar Measurement & Verification (VEU & ESS) M&V; for Large C&I; Efficiency Projects (VEU PBA & ESS PIAM&V;) BESS Calculator Estimate the Peak Reduction Certificate revenue available to your NSW battery project in minutes ERF & Carbon Credit Registration ACCUs for Emission Reduction Projects Boiler Upgrades (VEU & ESS) NSW & VIC Boiler Rebates REC Registration (I-RECs & LGCs) Register renewable assets for I-RECs and LGCs Trade RECs & Carbon with us Trade Local & International Environmental Attribute Certificates moREnewable100 (RECs & Offsets) Reach Global Sustainability Goals with Certificates and Offsets Deemed Certificates (VEU & ESS) NSW & VIC Rebates Global Certificates Environmental Attribute Certificates Australian Programs Australian EAC Programs Case Studies Sectors Articles Team More Close More Open More Northmore Gordon Learn more about Northmore Gordon with the latest news and insights, were to find us, and the extensive terminology used in emissions reductions About Us Who we are & what we do in energy efficiency & decarbonization. Locations Find our offices near you. Contact Us Get in touch with our team. Careers Join our team making a sustainability difference Articles Learn about energy efficiency & carbon reduction. Latest News Stay informed on industry developments. Government Updates Track policy changes impacting your energy use. Accreditations See our certifications for trusted service. Glossary Define key terms in emissions reduction. C&I; Solar Installers: Unlock more value from every solar project. Madonna Ghajar February 25, 2026 Articles Share this article Why partnering with Northmore Gordon boosts your margins and cuts complexity. If you're a commercial and industrial (C&I;) solar installer, you already know that project margins are tight and environmental certificates can make or break the business case. But with changing eligibility rules, complex documentation requirements, and a maze of certificate schemes (VEECs, STCs Small-scale Technology Certificate under the Australian Renewable Energy Target. More , LGCs, ACCUs, REGOs), many installers are leaving value on the table. At Northmore Gordon, we help you claim every dollar your projects are entitled to, while taking the burden of compliance and administration off your hands. VEECs for Mid-Sized Solar Did you know? You can now claim Victorian Energy Efficiency Certificates (VEECs) for solar systems between 30–200 kW under Activity 47 of the VEU Victorian Energy Upgrades is a Victorian government energy efficiency program that gives every Victorian household and business the opportunity to receive rebates or discounts on energy saving products. program, something previously reserved for larger or more complex installations. That means: • Deemed VEECs upfront, alongside STCs or LGCs • Stronger ROI and faster project payback • More competitive client proposals But tapping into this revenue stream isn't automatic. It requires the right method, compliant documentation, and strategic planning. Common Challenges for Solar Installers Solar Installers often struggle with: • Knowing which certificates a project qualifies for • Choosing the most valuable method (Deemed vs. M&V;) • Managing the evidence burden (metering, data collection, documentation, approvals) • Avoiding errors that lead to rejected claims or audits • Selling certificates at the right time for maximum return This complexity adds administrative burden, delays payments, and introduces unnecessary risk. How Northmore Gordon Simplifies It All We're Australia's leading partner for C&I; solar certificate procurement and management. Since 2009, we've helped installers and developers unlock over \$200 million in certificate value. Here's how we work with you: • Project Strategy & Eligibility We assess your projects and recommend the best pathway, whether it's Simplified or Complex certificates methods for mid-sized or larger installations, or even whether the project can obtain multiple certificates across schemes. • Compliance & Evidence Our dedicated team manages the documentation and submission process, ensuring projects meet regulatory requirements the first time. • Certificate Registration & Sale We handle certificate creation, track issuance, and manage trading at optimal market prices, so you get paid faster and with less

volatility. • Ongoing Support We keep your team informed, compliant, and ahead of policy shifts, acting as your on-call certificate partner for every C&I; project. Installer Benefits at a Glance • Boost margins on every qualifying system • Quote more competitively with certificate-backed ROI • Offload administration and compliance headaches • Get paid faster through efficient trading and submission • Build trust with clients through better returns and transparency Case in Point: Victoria's First Solar VEECs Project In 2025, Northmore Gordon became the first accredited person under the new C&I; Solar VEEC Victorian Energy Efficiency Certificate creation method in Victoria, with multiple projects already underway under our accreditation. Previously, in 2021, Northmore Gordon delivered Victoria's first-ever solar VEEC project under the PBA Project Based Activities method, demonstrating that early strategic planning and deep regulatory expertise are critical to unlocking value. This is the difference between standard facilitation and a true strategic partnership. Let's Turn Solar Into Cashflow – Together Environmental certificates are no longer just a bonus, they're a core revenue stream for commercial solar. If you're not partnering with a full-service Accredited Person (AP Accredited Provider - a person accredited under the Victorian Essential Services Commission (ESC) to create VEECs for Prescribed Activities.), you could be losing thousands per project. Partner with Northmore Gordon to: • Maximise revenue • Simplify compliance • Get expert support from day one Ready to earn more and work less? Let's talk. Contact Madonna Ghajar C&I; , Certificates , Energy Efficiency , Renewable Energy , Solar , Solar Installers , VEECs , VEU Program You may also like: Welcome to our August & September 2026 Compliance Update. Australian Certificate Markets – August 2026 Update Where's the value in renewable heat? Latest Updates ASRS Group 3: are you in scope and don't know it? September 18, 2026 Correct as at 13 September 2026. If your company is a large proprietary company, you Read More » Beyond annual matching: The evolution of time-stamped RECs August 18, 2026 For more than a decade, Renewable Energy Certificates (RECs, RECs, GOs, TIGRs Tradeable Instrument for Global Renewables (TIGR) Registry is an online platform for tracking and transferring renewable energy certificates (RECs), enabling developers to generate, verify and sell RECs. The registry is run by APX, a US company that provides infrastructure for environmental markets around the world. , LGCs, ZNECs, J-Credits) have Read More » Solar irrigation upgrades: Don't let certificate funding go unclaimed August 10, 2026 Irrigation pumps are one of the biggest hidden costs on an Australian farm. In particular, if Read More » SRES expansion: STC eligibility to increase from 100 kW to 1 MW from October 2026 August 6, 2026 The Australian Government has announced a major expansion of the Small-scale Renewable Energy Scheme, increasing Read More » Get in touch Australia 1300 854 561 (Advisory) 1300 878 500 (Certificates) Melbourne Suite 1, Level 4 607 Bourke Street Melbourne VIC 3000 Singapore +65 6690 2480 Singapore 1 Keong Saik Road, Singapore 089109 Stay up to date Alternatively, complete the form and we will be in touch with you. First Name Last Name Email Phone Number Country Australia Singapore Subject Message Send Services Energy Audit Services M&V; Services EEO Assessments Corporate Energy and Carbon Management Grants and Program Strategic Energy Sourcing Virtual Energy Manager Climate Active Certification Sectors Animal Processing Chemical Processing Commercial Buildings Food & Beverage Manufacturing Mining Oil & Gas Pharmaceutical & Health Products Public Sector Waste & Wastewater Wood, Paper & Cardboard Processing Upgrades Boiler Upgrades Commercial Lighting Hot Water Systems Mid Scale Solar NABERS Public Lighting Refrigerated Display Cabinets Solar PV Small Scale UPS Certificates Live Certificate Prices International Renewable Energy Certificates Tradable Instrument for Global Renewables Australian Carbon Credit Units Energy Savings Certificates Large-scale Generation Certificates Small-scale Technology Certificates Victorian Energy Efficiency Certificates Government Schemes Emissions Reduction Fund Energy Savings Scheme Renewable Energy Target Victorian Energy Upgrades Helpful Links About us Meet the Team Careers Contact us Articles News Glossary Privacy Policy Complaints